Huawei Certified Solutions Associate

1. For Huawei's network evaluation and optimization service process, which of the following is the correct service process?
A. Live network data collection live network configuration restoration target network design implementation plan development optimization operation implementation acceptance test
B. Target network design live network data collection live network configuration restore implementation plan development optimization operation implementation acceptance test
C. The design of the target network network the data collection the live network is the development of the implementation scheme the implementation of the live network configuration restoration the optimization of the operation Acceptance testing try
D. Live network data collection live network configuration and restoration implementation plan development target network design optimized operation implementation Acceptance testing try
Answer(s): A
2. What about the wrong description of the FusionInsight MPPDB database?
A. Can handle petabytes and large-scale data
B. Extremely scalable, can manage hundreds of nodes
C. does not support sql specifications
D. Support for multiple database systems
Answer(s): C
3. Cloud computing data center fast housing exhibition is a strategic opportunity for ITO, this is

because: (-----) (multiple choice)

A. The reconfiguration of the cloud data center operation and maintenance model and the new requirements of the operation and maintenance tools
☐ B. Asset-light operational requirements and centralized operational risks
C. Make heavy use of new technologies with data centers
☐ D. Cloud computing technology teams are hard to come by quickly
Answer(s): ABCD
4. What is the quotation method of integrated project management?
A. Standard manual quotation
B. SCT
C. Configurator
Answer(s): A
5. Performance management service is a "platform + service" model, providing network and application performance management service solutions.
A. True
B. False
Answer(s): A
6. What are the advantages of Co-Care service () (multiple choice)
A. Based on the original maintenance delivery management standards, Co-Care field service delivery is more standardized

B. Quick access to original factory resources, including platforms, IT tools, and advanced expert resources
C. Rich localized delivery resources familiar with the customer's business
Answer(s): ABC
7. Typical application scenarios for SmArtMigrAtion to achieve data migration are ((multiple choice)
A. Combined with smArtVirtuAlizAtion features, the storage system is upgraded
☐ B. Tune business performance
C. Tune for business reliability
D. Adjust the type of LUN to meet the changes in requirements in business operation
Answer(s): ABCD
8. The industry customer network environment is complex, the business is not the same, the demand for training courses is not the same, in the case of standardized courses do not meet customer needs, Huawei training and certification services can provide customized training for customers to confirm delivery?
A. Customized training proposals
B. Equipment BOQ and quotation
C. Standard Course Training Proposal
D. Bid and customer needs list
Answer(s): A

9. Huawei's service migration solution is divided into three main scenarios, which is the error? ()
A. P2V
B. Migrate between cloud platforms of other vendors
C. V2V
D. Internal migration of HUAWEI CLOUD platform
Answer(s): B
10. What are the following scenarios where WLAN Planning and Design Services must be sold? (Multiple choice)
☐ A. The number of APs is more than 300
☐ B. High-density scenes (venues, exhibitions, etc.).
C. Railcar-ground communication project
D. Wireless city, safe city
Answer(s): ABCD
11. What are Huawei's cloud computing disaster recovery backup solutions? (Multiple choice)
☐ A. HypErDP backup service
☐ B. Host Replication Disaster Recovery (UltrAVR).
C. Storage-based replication disaster recovery (UltrAVR).
D. Cloud-active disaster recovery (VIS).

12. It is forbidden to undertake to provide more than () services for self-produced equipment.
A. 12 months
B. 6 months
C. 36 months
D. Other product life cycles
Answer(s): D
13. Which service offering is not included in the ICT infrastructure integration services category in the UniSTAR SCT configurator?
A. Video Conferencing Assurance Service
B. Media retention service
C. Disaster recovery and backup services
D. IP Network Solution Implementation Services
Answer(s): B
14. Which products below gold + maintenance services contain inspection services ((multiple choices)
☐ A. NE Router
☐ B. CE switch
☐ C. Transmission, access

Answer(s): ABCD

☐ D. storage
☐ E. server
☐ F. Wireless & Core
Answer(s): ABCDF
15. Data Center L1 Layer Business Preparation Phase Objective () (Multiple Choice)
☐ A. Clarify existing contract interfaces and output services
☐ B. Subcontract Key Point Tips
C. Prepare construction resources and environment
D. Develop a reasonable and efficient construction plan
☐ E. Do a good job in technical communication and training before construction
Answer(s): ABCDE
16. The redundancy capability of the TiEr4 data center is ().
A. redundancy
B. fault tolerance
C. Online maintenance
D. essential
Answer(s): B

17. What are the following SDH network optimizations? (Multiple choice)

☐ A. Network topology changes
☐ B. Business path optimization
C. ECC subnet optimization
D. Network clock synchronization optimization
E. Single board replacement optimization
Answer(s): ABCDE
18. When guiding customer training needs, which of the following is not a factor that needs to be considered?
A. The model number of the device involved
B. Number of customer participants
C. The technical ability level of the participants
D. Customer training staff preferences
Answer(s): D
19. When is it most appropriate to introduce service sales for IP network project service expansion?
A. Customer project establishment
B. Customer project in progress
C. After the customer establishes the project
D. After the customer tender

Answer(s): A
20. Huawei customer support service capabilities include the following types () (multiple choice)
☐ A. Remote support capabilities
☐ B. On-site support capabilities
C. Hardware support capabilities
D. Software support capabilities
☐ E. Proactive hosting ability
F. Dedicated support capabilities
Answer(s): ABCDEF