Salesforce IPQ 435

1. How can you make a product not assetizable? (Choose TWO)
Note: This question displayed answer options in random order when taking this Test.

A. Check the Virtual Item flag in Vlocity EPC

B. Check the Not Assetizable flag in Vlocity EPC

C. Create a context rule to control assetization in Vlocity EPC

D. Check the Do Not Assetize flag in Vlocity Cart's line item configuration window

Answer(s): B

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2. In Vlocity EPC, what must you set to make an attribute display in Vlocity Cart's configuration window?
Note: This question displayed answer options in random order when taking this Test.

A. Run-time Configurable flag

B. Active flag

C. Not Hidden flag

D. Filterable flag

Answer(s): A

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3. Which field on a Vlocity Picklist is primarily evaluated programmatically either by Vlocity CPQ or Vlocity Order Management?
Note: This question displayed answer options in random order when taking this Test.

A. Text value

B. Label

C. Code

D. Abbreviation

Answer(s): A

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4. What is the purpose of the Collapse Hierarchy flag when defining a product bundle?
Note: This question displayed answer options in random order when taking this Test.

A. Enables a Search Item dialog for the product bundle in the cart line items pane

B. Collapses the product hierarchy data key value pairs, in order to improve performance for very large bundles

C. Allows the product to inherit the parent product's cardinality

D. Restricts the product from retrieving cardinality settings from any linked object types

Answer(s): A

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5. What type of inheritance architecture do Vlocity object types use?
Note: This question displayed answer options in random order when taking this Test.

A. IS-A inheritance architecture

B. HAS-A inheritance architecture

C. Hybrid (Virtual) inheritance architecture

D. Protected (Private) inheritance architecture

Answer(s): A

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6. Which the following are benefits of Vlocity EPC? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

☐ A. Integrates the end-to-end ecosystem by combining a complete product, service and resource model

☐ B. Provides one user interface with common tools, allowing teams to collaborate and rapidly deliver products to market

☐ C. Allows you to reduce TCO by utilizing existing Salesforce resources and expertise

☐ D. Provides the only TMForum SID-compliant product catalog in the cloud

Answer(s): A B

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7. Product images can either be URLs to online images or files that are uploaded to Documents.

A. True

B. False

Answer(s): B

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8. Which of the following entities can be managed using Vlocity Product Console? (Choose FOUR)

Note: This question displayed answer options in random order when taking this Test.

☐ A. Picklists

☐ B. Product attributes

☐ C. Object types

☐ D. Products

☐ E. Attribute categories

☐ F. Configuration/Validation rules

☐ G. Advanced Rules

☐ H. Field mappings

Answer(s): A B C D

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9. Picklist entities in Vlocity EPC are globally reusable Salesforce picklists, and can be administered either through Vlocity Product Console or Setup.

A. True

B. False

Answer(s): B

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10. Product models are often aligned with:
Note: This question displayed answer options in random order when taking this Test.

A. ANSI 7200

B. TMForumSID

C. TMForum eTOM

D. IEEE Telecommunications Template

Answer(s): B

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11. Which of the following Attribute Category fields is displayed at run-time during order capture in Vlocity Cart?
Note: This question displayed answer options in random order when taking this Test.

A. Name

B. Display Name

C. Category

D. No fields are displayed at run-time.

Answer(s): A

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12. Where do product images appear in Vlocity Cart?
Note: This question displayed answer options in random order when taking this Test.

A. In the Product Details modal window

B. In the Product List

C. In the Cart's Line Item pane

D. Product images must be configured in Vlocity Cart.

Answer(s): C

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13. What is a facet in Vlocity Product Console?
Note: This question displayed answer options in random order when taking this Test.

A. An entity comprised of sections and section elements that appears on the left-hand navigation menu in Vlocity Product Console

B. An entity that is used to map context dimensions to fields in Salesforce

C. A container for a Visualforce page

D. An entity that organizes the objects on the Product Console's Dashboard

Answer(s): A

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14. When adding a new commercial product to the catalog, which of the following items must be done in order for it to display in Vlocity Cart's product list? (Choose THREE)
Note: This question displayed answer options in random order when taking this Test.

☐ A. It must have a price.

☐ B. Run Refresh Pricebook.

☐ C. Run the Product Hierarchy Maintenance job.

☐ D. The default Availability interface must be active.

☐ E. The Orderable field must be checked.

☐ F. The Active field must be checked.

☐ G. It must have an Object Type.

Answer(s): A E F

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15. Felix is the Vlocity CPQ Administrator, and he's creating a new product bundle that includes a child product. There can only be one child product at a time in the bundle; it must be added automatically to the cart along with the parent product; and users should be prevented from deleting it.
What is the easiest way for Felix to do this?
Note: This question displayed answer options in random order when taking this Test.

A. To create a child product with a cardinality of 1, 1, 1

B. To create an Auto-Add product configuration rule and a Requires product configuration rule

C. To set the Auto-Add and No Delete flags

D. To create a configuration context rule

Answer(s): A

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16. What designates an attribute as a product attribute?

Note: This question displayed answer options in random order when taking this Test.

A. Setting its applicable object to Product2

B. Assigning the attribute to a product or an object type

C. Creating the attribute through Vlocity Product Console

D. Setting the type to Product Attribute

Answer(s): A

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17. Vlocity Product Console does not support the creation of custom EPC objects.

A. True

B. False

Answer(s): A

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18. Product attributes are stored:

Note: This question displayed answer options in random order when taking this Test.

A. in JSON format in a field on the Product2 object

B. As name/value pairs on the Attribute2 object

C. In individual fields on the product record

D. As a binary attachment

Answer(s): A

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19. Vlocity Picklists can be assigned to attributes at which of the following levels?

Note: This question displayed answer options in random order when taking this Test.

A. Attributes and Object Types

B. Attributes and Products

C. Attributes, Attribute Categories and Products

D. Attributes, Object Types, and Products

Answer(s): B

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20. Product cardinality controls which of the following? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

☐ A. Is optional

☐ B. Is not available to customers in France

☐ C. Is discounted based on the quantity

☐ D. Has a default quantity of 2

Answer(s): A B