

Salesforce Sharing and Visibility Architect

1. Universal Containers' organization wide-defaults model is private for the Account object. A sales rep sees only their own account records.

Which level of access will the sales rep have to the related account record?

A. No access

B. Read/Create/Edit access

C. Read/Create access

D. Read-only access

Answer(s): B

2. Universal Container (UC) wants all full-time internal employees to be able to view all leads. A subset of employees should also be able to edit leads.

Which organization default (OWD) approach should an architect recommend that will help UC implement these requirements?

A. Implement a Public Read/write OWD on Lead

B. Implement a Public Read only OWD on Lead

C. Implement a Public Read/write/Transfer OWD on Lead.

D. Implement a Private OWD on Lead.

Answer(s): D

3. Universal Containers (UC) is implementing Sales Cloud. During the last quarter of the financial year, UC requested a solution in Salesforce to allow them to specify an

assistance agent on the opportunity.. the assistance field. The system should automatically remove access from the previous assistant and ..

What is the optimum solution to meet the requirements?

A. Use share group to share opportunities with the assistant agent.

B. Use opportunity team and create an assistant field, use apex to share opportunities with the assistant

C. Use sharing rule to share opportunities with the assistant agent.

D. Use apex sharing to share and unicast opportunities with the assistant agent.

Answer(s): B

4. Which two objects support creating queues?

Choose 2 answers.

A. Account.

B. Opportunity.

C. Lead.

D. Case.

Answer(s): C D

5. Bob uploads a PDF to his Files Home private library.

Who can view this file?

A. Bob and users above Bob in the role hierarchy

B. Bob and users with View All Data permission

C. Bob and users with Modify All Data permission

D. Only Bob

Answer(s): D

6. Universal Containers (UC) has implemented Customer Community with customer community plus licenses for their distributors. Some distributors requested granting specific community users (agents) to view cases submitted by other agents of the same distributor.

Which feature only supports these requirements?

A. Permission set to grant community admin permission

B. Delegate external user

C. Partner super user

D. Partner community admin.

Answer(s): C

7. Universal Containers (UC) implemented Sales Cloud and requested that sales agents have access to products the company sells and be able to create opportunities for its customers.

What should the Organization-Wide Defaults (OWD) be for pricebook?

A. Public Read Only

B. Public Read Write

C. View

D. Use

Answer(s): D

8. Ursa Major Solar is writing test methods.

Which functionality does the system method "runAs()" Verify?

A. Enforcement of a user's public group assignments.

B. Enforcement of a user's field-level security.

C. Enforcement of user's permissions.

D. Enforcement of a user's record sharing

Answer(s): C

9. Mary is Joe's manager in the role hierarchy. The OWD for a custom Invoice object is Public ReadOnly and Mary's profile is not granted the Read permission for the Invoice object.

What action can Mary take on Joe's Invoice records?

A. Read/Write

B. Edit Only

C. None

D. View Only

Answer(s): C

10. UniversalContainers(UC)hasimplementedcustomercommunitywithcustomercommunitylicenses for their customers. UCrequested thatanyrecord owned by its customers should beaccessible byUC users in the customer support role.

How can an Architect configure the system to support the requirements?

A. Sharing Set

B. Share Group

C. Apex Sharing

D. Sharing Rule

Answer(s): B

11. Universal Containers has built a recruiting application on the salesforce Platform. HR requested that all internal users should have edit access to the referral customobject. One of the recruiters needed to share a referral record with another colleague for collaboration using manual sharing. The recruiter opened the referral record and could not find the share button.

What could be the technical reason for this?

A. TheReferral object OWD is private.

B. The Referral object OWD is public Read/Write.

C. The Referral object OWD is public Read only.

D. The Referral object OWD is public Full Access.

Answer(s): B

12. Universal Containers has selected a small and diverse group of users to review inactive accounts. Given the Private sharing model, a public group was created and made available to this group of users. A sharing rule was created to make inactive Accounts visible to the public group. However some of these users are reporting they don't see any of the Accounts that were shared with the public group.

What is the underlying issue for these users?

A. The users have a permission set that only allow Accounts in "Active" status.

B. The Accounts are owned by users higher in the role hierarchy.

C. The users are in profiles that have no access to the Account object.

D. The page layout assigned to these users is different than the Account owner.

Answer(s): C

13. To grant Universal Containers sales manager access to shipment records properly, it was necessary to leverage Apex managed sharing. The IT team is worried about improper access to records.

Which two features and best practices should a Salesforce architect recommend to mitigate this risk?

- A. Use runAs system method in test classes to test using different users and profiles.
- B. Use with Sharing keyword in Apex classes to assure record visibility will be followed.
- C. Use isShareable in Apex classes to assure record visibility will be followed.
- D. Use isAccessible keyword in Apex classes to assure record visibility will be followed.

Answer(s): A B

14. The architect at Universal Containers is trying to ensure that security vulnerabilities are not present within the Salesforce organization.

What two tests should the architect verify?

Choose 2 answers

- A. Test Cross-Site Scripting on Apex queries.
- B. Test Cross-Site Scripting on custom pages.
- C. Test for SOQL Injection.
- D. Test for invalid user access attempts.

Answer(s): B C

15. Sales manager at universal containers (UC) have requested viewing customer invoices in Salesforce. Invoice data is mastered in the ERP system. The architect at UC decided to surface the customer invoices in salesforce using external objects and did the following:
-Configured an external object called Invoice.
-Created a lookup relationship between account and the invoice.
How can the architect grant the sales managers access to the customer invoices data?

A. By creating sharing rules to share the invoices records with users in sales mangers roles.

B. By creating manual sharing to share invoices with relevant sales managers.

C. By creatingcontrolling the invoices object permission on the sales manager's profile.

D. By creating a sharing set to share invoices with users in sales manager role.

Answer(s): C

16. Which two options can be selected to share data with when creating a sharing rule?
Choose 2 answers

A. Roles

B. Public Groups

C. Users

D. Profiles

Answer(s): A B

17. A sales rep at Universal Containers (UC) has manually shared an Opportunity record with internal pre-sales users. After some time, the sales rep moved to another position and all opportunities records that were owned were transferred to a new sales rep.
What happened to the internal pre-sales users access to the opportunity?

A. They still have access to the record due to inherited sharing.

B. They still have access to the record due to implicit sharing.

C. They will no longer have access to the record.

D. They still have access to the record due to team access.

Answer(s): C

18. By default, how many roles are created when the first external user is created on a partneraccount?

A. 0

B. 3

C. 2

D. 1

Answer(s): B

19. To reduce the case time resolution and improve customer satisfaction, Universal Containers (UC) wants to allow specialized marketing consultants to have edit access to Case records of VIP customers. These casts should be visible only to the support rep who owns the case and the marketing consultants.

Which recommendation should a Salesforce architect give to allow this scenario?

A. Case organization-wide default Private and Account Team with Read/Edit permission.

B. Case organization-wide default Public Read Only and Case Team with Read permission.

C. Case organization-wide default Private, role hierarchy, and Read Only ownership-based sharing rule.

D. Case organization wide default Private and Case Team with Read/Edit permission.

Answer(s): D

20. A custom invoice object has been created with a master-detail relationship to account. The Account receivable (AR) team needs access to Invoices AR users do not own nor have access to Account records. Account OWD is set to Private. The AR team is unable to find Invoices in List views, Reports, nor in Global Search. The Architect has been asked to help troubleshoot. What could be the issue preventing AR team members from seeing invoices?

A. A sharing rule is missing to share Invoices to the AR team.

B. The AR team profile needs to be assigned an Invoice Page layout.

C. A sharing rule is missing to share Accounts to the AR team.

D. The Accounts receivable profile does not have read Permission to the Invoice Object.

Answer(s): C
