

# Salesforce Certified Platform Developer I

1. Which values must be defined when creating a new Opportunity Stage? Choose 3 answers

A. Close Date

B. Amount

C. Probability

D. Forecast Category

E. Type

**Answer(s): C D E**

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2. Which capability allows an app builder to grant object-level access? Choose 2 answers

A. Assigning a user a Profile that allows Read access to an object

B. Assigning a user a Permission Set that allows for Read and Edit access to an object

C. Assigning a user a Public Group that allows for Read and Edit access to an object

D. Assigning a user a Role that allows Read access to an object.

**Answer(s): A B**

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3. A divisional manager wants to add a chart into a page layout Which report format can be used as the source report to accomplish this? Choose 2 answers.

A. Matrixformat with a chart.

B. Joined format with a chart.

C. Tabular format with a chart.

D. Summary format with a chart.

**Answer(s): A D**

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4. What is a true statement in regards to managing access to reports and dashboards? Choose 2 answers

A. Users with the "Manage Public Reports" permission can organize reports by creating custom report folders and sending invitations to users to access them.

B. Users must have certain permissions to access public, hidden, or shared folder.

C. Users with the "Manage Public Reports" and "Create and Customize Reports" permissions can create custom reports that all users can view.

D. Users that want to grant access to personal folders can manually share a personal folder with a user or public group.

**Answer(s): A C**

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5. User at Universal Containers needs to be able to quickly create a contact record from the Account record's Chatter feed.

How should the App Builder enable the functionality?

A. By creating a custom "Create a Record" Action on the Account.

B. By creating a custom "Detail Page" Button on the Account.

C. By creating a custom "Detail Page" Button on the Contract.

D. By creating a custom "Create a Record" Action on the Contract

**Answer(s): A**

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6. Universal Containers wants to streamline its data capture process by linking fields together. They wish to do this so that the available value on dependents fields are driven by value selected on controlling fields. Which consideration supports the stated requirements? Choose 3 answers

A. The import wizard only allows value to be imported into a dependent picklist if they match the appropriate controllingfield

B. Custom picklist field can be either controlling or dependent field

C. Multi select picklist can be dependent picklist but not controlling fields

D. Standard and custom picklist fields can be dependent fields.

E. Checkbox fields can be controllingfields but not dependent fields

**Answer(s): B C E**

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7. Which statement is true about an external id field? Choose 2 answers

A. The field must be unique since duplicates are not allowed within salesforce

B. The field can beunique based on case-sensitive or case-insensitive values.

C. The field must contain at least one number and at least one letter

D. The field contains unique records identifiers from a system outside of salesforce

**Answer(s): A D**

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8. What is a use case for approval processes? Choose 2 answers.

A. Approve expense reports automatically when less than \$50.

B. Update the PTO record field with the user's manager.

C. Require the CFO to review the salary range for all job offers.

D. Ensure an opportunity that has at least one product added.

**Answer(s): A C**

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**9.** Universal Containers has created the custom objects Candidate and Interview in Salesforce to track candidates and interviews respectively. The company wants to track the total number of interviews a candidate has gone through on the candidate record without writing any code. How can app builder accomplish this requirements? Choose 2 answers

A. Use a roll-up summary field on the candidate record to show the total number of interviews.

B. Use a master-detail relationship between the Candidate and the Interview objects.

C. Use a lookup relationship between the Candidate and Interview objects

D. Use a formula field on the candidate record to show the total number of interviews

**Answer(s): A B**

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**10.** Universal Container wants to display a message when a case needs follow up. What can be used to display different text on the case record depending on the number of days a case is opened?

A. Formula Field

B. Workflow Update

C. Case Process

D. Lightning Process Builder

**Answer(s):** A

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**11.** Universal container needs to update a field on an account when an opportunity stage is changed to close lost. What can be used to accomplish this requirement? Choose 2

A. Lightning Process Builder

B. Approval Process

C. Assignment Rules

D. Workflow Rule

**Answer(s):** A D

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**12.** What is the capability of sandbox templates? Choose 2 answers

A. Create a Partial Copy sandbox from a Partial Copy sandboxes environment.

B. Specify the object whose data should be replicated in a Partial Copy sandbox environment.

C. Specify the data range for data being replicated in a Partial Copy sandbox environment

D. Save a template for re-use when creating a Partial Copy sandbox environment.

**Answer(s):** B D

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**13.** An app builder wants to show groups as the last navigation menu item in the salesforce1 mobile app. however, the app builder is not able to select groups as one of the items on the drop-down menu. What could cause this?

A. Groups is showing up in the recent section and not in the navigation menu

B. Groups is not included in the selected list for the navigation menu

C. Groups is included in the smart search items but not on the navigation menu

D. Groups cannot be the last item in the navigation menu.

**Answer(s): B**

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**14.** Universal Containers has included its orders as an external data object into Salesforce. You want to create a relationship between Accounts and the Orders object (one-to-many relationship) leveraging a key field for account which is on both external object and Account. Which relationship do you create:

A. Lookup Relationship

B. Master Detail Relationship

C. Hierarchical Relationship

D. External Lookup Relationship

E. Indirect Lookup Relationship

**Answer(s): E**

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**15.** The CRM Manager at Universal Containers has requested that a custom text field be converted to a picklist in order to promote better data hygiene. What needs to be considered before changing the field type? Choose 2 answers

A. Existing list views that reference the field may be deleted.

B. Field references will be removed in Visualforce pages

C. All data should be backed up before converting a text field.

D. Changing a field type will remove existing field history.

**Answer(s): A C**

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**16.** UniversalContainers has a junction object called Invoices with a primary Master-Detail relationship with Accounts and a secondary Master-Detail relationship with Contacts. The app builder has a requirement to change the primary Master- Detail relationship to Lookup.What happens to the Master-Detail relationship with Contacts?

A. The Contacts Master-Detail values are cleared from invoices.

B. The Contacts Master-Detail also converts to Lookup.

C. The Contacts Master-Detail field is deleted from the object

D. TheContacts Master-Detail becomes the primary.

**Answer(s): D**

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**17.** What is the capability of a schema builder? Choose 2 answers

A. To update description of standard and custom objects.

B. To modify custom field help text on standard objects

C. To create new look-up or master-detail object relationship

D. To enable field history tracking on standard objects.

**Answer(s): B C**

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**18.** When configuring a record type, an App Builder can configure the available value of a picklist field for the page layout. Which opportunity standard field is available to be configured directly in the Opportunity record type? Choose 2 answers

A. Forecast Category

B. Lead Source

C. Type

D. Stage

**Answer(s):** B C

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**19.** What is a section of the Lightning App Builder Tool? Choose 3 Answers

A. Canvas

B. Mini Page Layout

C. Selected Publisher Actions

D. Mobile Cards

E. Components

**Answer(s):** A C E

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**20.** Which rule can be configured for the Opportunity object? Choose 2 answers

A. Escalation Rule

B. Workflow Rule

C. Validation Rule

D. Assignment Rule

**Answer(s):** B C

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