Microsoft Dynamics 365 Business Central Functional Consultant

1. HOTSPOT (Drag and Drop is not supported)
You need to configure retail store customer cards to track revenue by market.
Which configuration should you use? To answer, select the appropriate option in the answer area.
NOTE: Each correct selection is worth one point.

Answer Area

Action	Configuration
Assign the dimension code.	Market Location Department Product Category
Assign the dimension value code.	Sales Retail Treats Breeder
Select a value posting.	Blank No code Same code Code mandatory

A. See Explanation section for answer.

Answer(s): A

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2. You need to resolve the issue reported by the AR users from the finance department.
What should you do?

A. Switch Blocked on the Customer Card to Yes.

B. Switch Direct Posting on the G/L Account Card to No.

C. Switch Blocked on the G/L Account Card to Yes.

D. Switch Direct Posting on the G/L Account Card to Yes.

Answer(s): B

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3. You need to train the Accounts Receivable (AR) department how to correct customer payment application issues.
What are two possible ways to achieve this? Each correct answer presents a complete solution.
NOTE: Each correct selection is worth one point.

- [ ] A. Unapply entries from the customer ledger entries.

- [ ] B. Unapply entries from the detailed customer ledger entries.
- [ ] C. Unapply entries from the customer card.
- [ ] D. Apply entries from the Detailed Customer Ledger Entries page.

Answer(s): A B

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4. You need to configure Business Central to display G/L entries as required by the accounting team.
Which configuration should you use?

A. Show Amounts

B. Check G/L Account Usage

C. G/L Account Card

D. Debit/Credit

Answer(s): D

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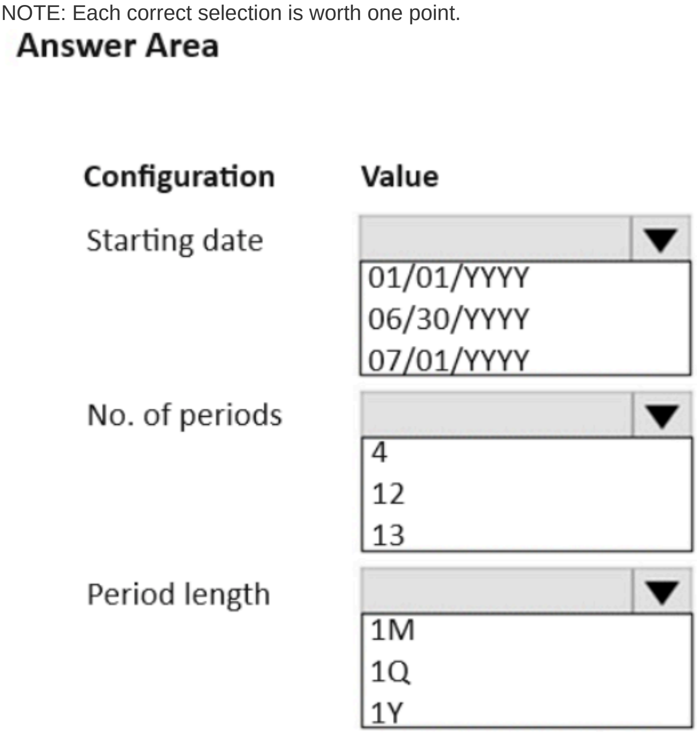
5. HOTSPOT (Drag and Drop is not supported)
You need to create accounting periods based on the requirements from the finance department.
Which values should you use for each configuration? To answer, select the appropriate option in the answer area.
NOTE: Each correct selection is worth one point.



A. See Explanation section for answer.

Answer(s): A

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6. DRAG DROP (Drag and Drop is not supported)
You need to configure Business Central to meet the requirements of the sales department.
What should you configure for each setup area? To answer, drag the appropriate configurations to the correct sales and receivables setup. Each configuration may be used once, more than once, or not at all.
You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Configurations

- Credit warnings
- Discount posting
- Calc. inv. discount
- Stockout warnings

Answer Area

Sales and receivables setup	Configuration
Sales discounts	
Credit limits	

A. See Explanation section for answer.

Answer(s): A

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7. DRAG DROP (Drag and Drop is not supported)
You need to train the sales department how to correct posted sales invoices.
Which action should you use for each scenario? To answer, drag the appropriate actions to the correct scenarios. Each action may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.
NOTE: Each correct selection is worth one point.

Actions

- Cancel
- Correct
- Sales return order
- Create corrective credit memo

Answer Area

Scenario	Action
Use this action when the posted invoice has not been paid and the original invoice was posted from a sales order.	
Use this action when the posted invoice has not been paid and the original invoice was not posted from a sales order.	
Use this action when the posted invoice has been paid and warehouse documents are not required.	

A. See Explanation section for answer.

Answer(s): A

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8. You need to set up customer sales pricing based on the requirements.
Which three actions should you perform? Each correct answer presents part of the solution.
NOTE: Each correct selection is worth one point.

- [ ] A. Create a Sales Price List for the customer by using the customer assign-to type.
- [ ] B. Create a Sales Price List by using the assign-to type of Customer Price Group.
- [ ] C. Create Customer Price Groups that allow line discounts.
- [ ] D. Assign the Customer Price Group code on the customer card.
- [ ] E. Create Customer Price Groups that exclude line discounts.

Answer(s): B C D

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9. You need to configure payment discounts to resolve the issue reported by the AR users.
Which two options should you configure? Each correct answer presents part of the solution.
NOTE: Each correct selection is worth one point.

- [ ] A. Sales & Receivables Setup

- [ ] B. Payment Discount Grace Period
- [ ] C. Payment Tolerance Warning
- [ ] D. Pmt. Disc. Tolerance Warning

Answer(s): B D

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10. You need to configure a third location to allow transfer orders to be posted between the two warehouses.
What should you configure?

A. Default Dimensions

B. Use as In-Transit

C. Cross-Dock Bin Code

D. Bins

Answer(s): B

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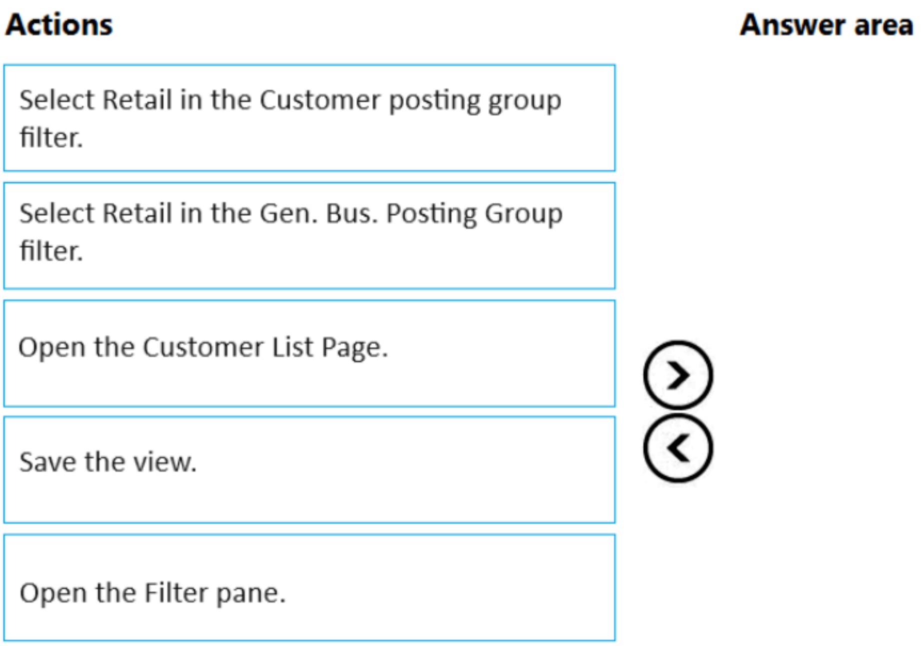
11. DRAG DROP (Drag and Drop is not supported)
You need to configure Business Central to quickly display all customers in the retail market.
Which four actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.



A. See Explanation section for answer.

Answer(s): A

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12. DRAG DROP (Drag and Drop is not supported)
You need to configure Business Central to pay vendors as required by the AP team.
Which five actions should you perform in sequence? To answer, move the appropriate actions from the list of

actions to the answer area and arrange them in the correct order.

Actions

- Open the General Journal Templates page.
- Disable the ability to allow payment exports.
- Create 2 new batch named Bank.
- Open the General Journal Batches page.
- Select the required General Journal template.
- Enable the ability to export a payment file.
- Select the required Payment template.
- Create a new batch named EFT.

Answer area

A. See Explanation section for answer.

Answer(s): A

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13. You need to configure workflows to meet the order processing requirements of the company.
Which two solutions should you use? Each correct answer presents part of the solution.
NOTE: Each correct selection is worth one point.

- [ ] A. Create a purchase order approval workflow.
- [ ] B. Use Business Central as the engine for the workflow.
- [ ] C. Use Power Automate as the engine for the workflow.
- [ ] D. Create a purchase invoice approval workflow.

Answer(s): A B

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14. DRAG DROP (Drag and Drop is not supported)
You need to create financial reports per company reporting requirements.
Which report configuration should you use to add the report descriptions to financial reports? To answer, move the appropriate report configurations to the correct report descriptions. You may use each report configuration once, more than once, or not at all. You may need to move the split bar between panes or scroll to view content.
NOTE: Each correct selection is worth one point.

Report configurations

- Row definition
- Column definition
- Financial Report page
- G/L account categories

Create financial reports

Report description	Report configuration
Headcount	
Square Footage	
Income, Retail	
Accounts Receivables, Wholesale	

A. See Explanation section for answer.

Answer(s): A

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15. HOTSPOT (Drag and Drop is not supported)
You need to recommend integration solutions to fulfill the company requirements.
Which Microsoft integration aligns with each requirement? To answer, select the appropriate options in the answer area.
NOTE: Each correct selection is worth one point.

Business Central integrations with other products

Customer requirement	Integration
Customer email collaboration	Business Central Outlook add-in Business Central app for Teams Word template Power Automate
Sales team collaboration	Business Central Outlook add-in Business Central app for Teams Word template Power Automate
Customer notifications for sales campaign	Business Central Outlook add-in Business Central app for Teams Word template Power Automate

A. See Explanation section for answer.

Answer(s): A

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16. You need to configure the system to post to the receivables account for wholesale customers.
Which two configurations should you use? Each correct answer presents part of the solution.
NOTE: Each correct selection is worth one point.

- [ ] A. Receivables account 13100
- [ ] B. General Posting Setup
- [ ] C. Receivables account 13200
- [ ] D. General Business Posting Groups
- [ ] E. Customer Posting Groups

Answer(s): C D

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17. HOTSPOT (Drag and Drop is not supported)
You need to select the values for the customer payment terms.
Which values should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Payment term setup

Customer payment term	Value
Discount % for wholesale customer payment term	2 10 15 25
Due Date Calculation for retail customer payment term	0D 10D 15D 30D
Discount Date Calculation for wholesale customer payment term	0D 10D 15D 30D
Due Date Calculation for wholesale customer payment term	0D 10D 15D 30D

A. See Explanation section for answer.

Answer(s): A

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18. You need to train users on order processing requirements and how to process purchase invoices created from combined receipts.
Which two related processes should you include? Each correct answer presents a complete solution.
NOTE: Each correct selection is worth one point.

- [ ] A. Create recurring purchase lines.
- [ ] B. Delete POs that are fully invoiced.
- [ ] C. Create a purchase credit memo.
- [ ] D. Correct or cancel unpaid purchase invoices.

Answer(s): B C

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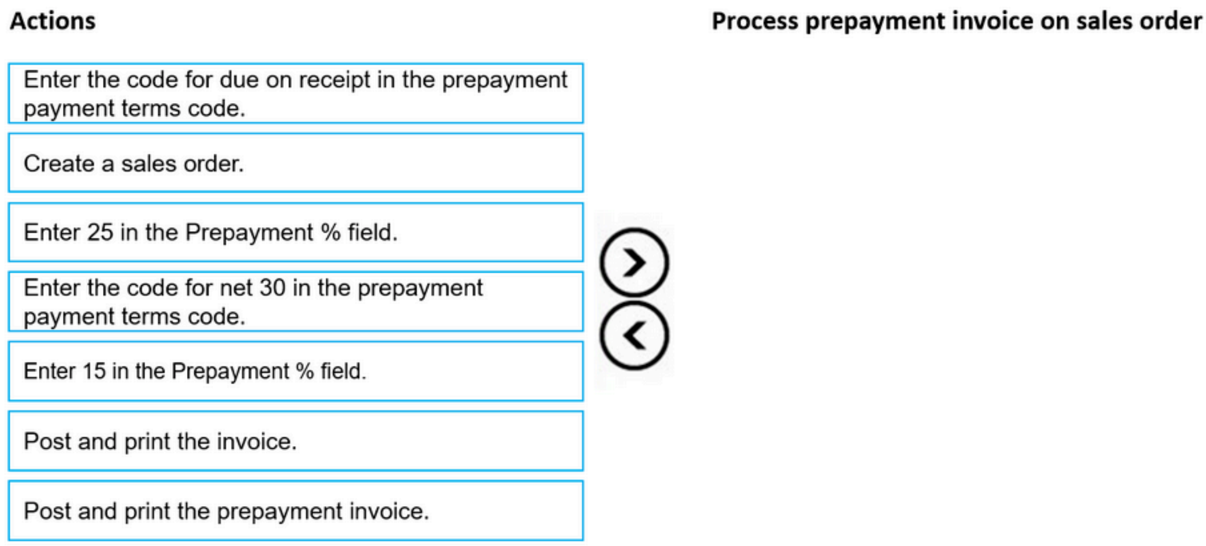
19. DRAG DROP (Drag and Drop is not supported)
You need to train users on how to process a special order for an established customer.
Which four actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.
NOTE: More than one order of answer choices is correct. You will receive credit for any of the correct orders

you select.



A. See Explanation section for answer.

Answer(s): A

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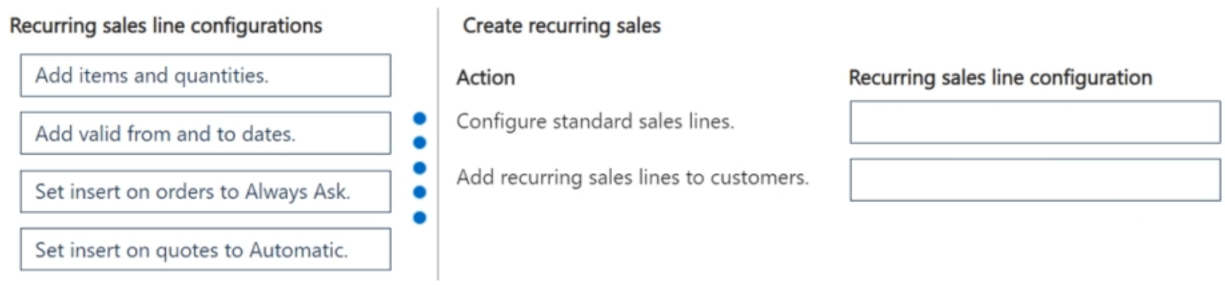
20. DRAG DROP (Drag and Drop is not supported)
You need to resolve the order entry issue.
How should you complete each action? To answer, move the appropriate recurring sales line configurations to the correct actions. You may use each recurring sales line configuration once, more than once, or not at all. You may need to move the split bar between panes or scroll to view content.
NOTE: Each correct selection is worth one point.



A. See Explanation section for answer.

Answer(s): A
